



13 QUESTIONS TO ASK DURING AN INTRO CALL FOR PROFESSIONALS

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→ **Where are you originally from?**

→ **What's your family background?**

→ **How did you get started in your career? I'd love to learn more about what you do and the core components involved.**

→ **What does a typical day at {their company name} look like for you?**



→ **What do you like most about your job?**

→ **What's the most challenging part of your job?**

→ **What do you like most about working at {their company name}?**

→ **What are some less ideal aspects of working at {their company name}?**

→ **Are there any meetups or networking events that you would recommend for me to attend?**



→ **What's the next chapter for you when it comes to your career?**

→ **Do you have any advice for someone like me - a newcomer who's just getting started with their career? OR what skills do you think are most important for someone interested in a job like yours?**

→ **Do you have recommendations for anyone else I should talk to or resources I should explore?**

Do you know of any open positions I should take a look at?

